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**Michel Lahaie**  
Managing Director



**INDUSTRY** Financial Services

**BACKGROUND** Axiom Investment Management specialises in individually managed portfolios for high net worth individuals. Axiom consider that its mandate is to protect the capital of its clients in bad times and maximize their returns in good times. In order to achieve this challenging goal, the firm uses proprietary techniques and focuses on asset allocation.

**REQUIREMENT** More than almost any other type of business, Axiom have to rely on its computer systems.

The firm’s trading activities are carried out in real time, demanding accuracy, and involve substantial amounts of money. Axiom simply cannot afford to be “off-line” or disabled – let alone have its network hacked or its data compromised. Protecting the firm’s data is of vital importance and preserving it’s client’s confidentiality is not only important, law requires it.

Axiom is connected to the Internet 24 hours a day with high speed leased lines. This means the firm needs complete protection from Internet threats: firewall, virtual private networking, active intrusion detection, anti-virus gateway, anti-SPAM gateway and company policy management are all required without question. But the firm is in the investment management business, not the computer and data protection business.

The Network Box was the only solution that made sense to a firm such as Axiom. Everything was done for the firm, and with the “push” technology used, not only are the six required security functions blended into one single working system, but also every aspect of the system is kept up to date in real time on the firm’s behalf. Hardly a day goes by without the Network Box system stopping at least one virus attack, and the weekly report it receives outlining all of the attempted intrusions into the system confirm Axiom’s decision to implement this type of comprehensive system and data protection.

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